



CURRICULUM VITAE

Frank Dollard

BSc (Hons), CBiol MRSB
Senior Consultant



Recognised Areas of Expertise:

- Leadership & Change Management. Experience 25 years+ at Senior Vice President Level. Led work streams in Europe & USA, facilitating major business change programs (e.g., Manufacturing Network Consolidation; Integration of acquisitions and creation of European Shared Services.)
- Manufacturing Leadership. Within PLIVA (TEVA); achieved Plant cost reductions of 15% (vs. cost base of \$450 million) through plant disposal and product transfer, reduction in complexity and increase in productivity. Full operational and P&L responsibility for API division.
- Supply Chain Optimization. Within PLIVA (TEVA); led projects to establish Customer Service targets and objectives; simplify and regularise reporting and establishing preventative actions to give sustained improvements in service. Within BMS, led implementation of European Distribution Strategy. Initial savings \$12 million (vs. cost base of \$45 million) through simplification of network. Led one of three global SAP implementation teams - "Order to Cash" (savings \$15 million first year)
- Procurement Optimization. Using Strategic Sourcing methodology: - Within PLIVA (TEVA); full responsibility for all Direct and Indirect spend (\$450million). Within BMS; my team was responsible for all Direct and Indirect spend outside of USA including R&D, sales/marketing and manufacturing (\$3 billion). Annual Savings \$80 million.
- Regulatory Expertise. Managed USA, EU & UK Government, technical and financial audits- no significant observations. Consulting with and giving guidance to companies on compliance and remediation (USA/EU/India/China etc).

Current Employment:

- Independent Consultant working on behalf of GxPassure Limited
- Director of independent GMP consultancy from 2011, providing services for multiple pharmaceutical companies



Career History:

- **Mar 2023 – current DolPharma Limited -Director**
 - Provide regulatory oversight to multiple companies worldwide
- **2003-2009 Senior Vice President Global Product Supply, PLIVA (TEVA)**
 - Responsible for: Manufacturing/Quality (Finished Form-solid dose/liquids/steriles/oncologicals/inhalers and API) US, Poland, Czech, Croatia, Germany; Procurement; Supply Chain; Finished product Distribution, New Business Development (incl. M&A) and Network Rationalisation.
 - Geographies, US, EU and CEE. PLIVA Sales approximately \$1.2 billion, major markets in USA and CEE.
- **1999-2002 Vice President International Strategic Sourcing, Bristol-Myers Squibb**
 - Responsible for all sourcing teams and activity outside of USA.
 - All third party spend (\$3 billion) managed and leveraged for all divisions for all goods and services both direct (cost of goods related) and indirect.
 - Includes Actives and Intermediates, Information Management, Plant and Equipment, Chemicals, Packaging, Marketing, Clinical R&D, Fleet and Finished Product Logistics teams based in Europe, Latin America and Pac Rim.
 - Cost savings achieved for 2001 \$80 million.
- **1996-1999 Vice President Global Supply Chain – Order to Cash, Bristol-Myers Squibb**
 - Led a team responsible for one of the three pieces of the Bristol-Myers Squibb Supply Chain, re-engineering, including the move to SAP.
 - The business processes covered were those of Customer Order Receipt, Inventory control, Distribution and the Payment Cycle.
 - Regional scope was the USA and Europe Pharmaceutical business.
 - First year cost savings achieved \$15 million.
- **1995-1996 Vice President European Finished Product Logistics, Bristol-Myers Squibb**
 - Integrated Europe-wide Finished Product Distribution for all divisions into a new network reducing the previous 70+ locations to 12.
 - Integration of the Logistics activity for all 4 divisions of the company.
 - Initial cost saving \$12 million.
 - This was a major achievement resulting in significant improvements to the European Manufacturing Supply Chain.



- **1990-1995 Vice President Technical Operations Northern Europe, Bristol-Myers Squibb**
 - Full responsibility for the BMS Pharmaceutical Manufacturing Plant in UK and associated contractors in Northern Europe (Benelux, Ireland, Scandinavia, Israel).
 - Full P&L responsibilities included.
 - Major achievement has included an increase in productivity of >30% over a 2-year period, this was achieved through a reduction in complexity, an improvement in systems and a significant increase in staff productivity.
 - During this period the UK site experienced its first, and subsequently, other full F.D.A. assessments with success and approvals.
- **1988-1990 Production Director UK, Bristol-Myers Squibb**
 - Major achievements included integrating the Bristol-Myers Technical Operations and Production into the former Squibb Plant.
- **1972-1988 Various Roles, Glaxo**
 - 1986 – 1988 Manager International Technical Services – London
 - 1980 – 1986 Manager Solid Dose production – Glaxo Operations UK
 - 1976 – 1980 Manager Inhaler Production – Glaxo Operations UK
 - 1975 – 1976 Section Head Inhaler Production
 - 1972 – 1975 Graduate Technical Management Trainee.

Education:

- Several “Key Executive” Strategy and Business Leadership workshops – Bristol-Myers Squibb (USA & Europe). Topics included: - Leadership, Change Management, and Business Process Re-engineering.
- London Business School Residential “mini” MBA –Glaxo Holdings
- “Qualified Person” EU Directive 75/319 and 81/857
- Member of the Royal Society of Chemistry, Chartered Chemist –C.Chem MRSC
- B.Sc. Chemistry-University of Liverpool
- General Certificate of Education Ordinary Level- 8 subjects. Advanced Level- 3 subjects